

IT Procurement Service

Procuring the right IT hardware, software and licenses can be an incredibly stressful experience, especially when it goes wrong. We are unique as we provide our customers with a completely transparent, vendor-neutral approach to IT procurement.



That means that we do not look to make any margin off your technology purchases and we are not driven by meeting vendor targets. Instead, we pass on any discounts directly to you in a completely transparent way. We do this because we are interested in your long-term success, which means that we are more interested in ensuring that you get the right solutions for your specific business needs.

We offer a consultative approach that provides you with completely impartial advice, and then follow that up with a seamless, fully business aligned and cost-effective procurement service that ensures that you get the technology that you need on time and on budget.

We can procure a full range of IT products for you, including, but not limited to:

- ✦ Server and Storage Equipment and Software.
- ✦ Workstations and Mobile Devices.
- ✦ Network Equipment and Software.
- ✦ Security Software.
- ✦ Communication Equipment and Software.
- ✦ third-party applications.
- ✦ Software Licensing.

IT Procurement Service Benefits

- The confidence that you are getting the best advice and technology for your business needs.**

When you know that our only focus is your success, you know that we would only source the best technology for your needs, based on your budget. We are not there to up-sell or recommend any products based on increased margin or any particular vendor promotions.
- Our fully transparent pricing and passing on of any vendor discounts.**

We are happy to show you our cost prices and demonstrate that we are not making any margin off the procurement of IT hardware and software. If we receive any additional vendor discounts, we automatically pass them on to you.
- Our value-added services, such as our in-house pre-configuration service.**

IT Procurement is more than just delivering boxes on time and for an agreed cost. We can add value to the process by testing and pre-configuring equipment for you, shortening the time needed on site and making the entire process more seamless.
- Our economies of scale and strong vendor relationships**

We are vendor-neutral, but we also have the opportunity to procure a lot of hardware and software from an array of leading vendors for our customers. We use our economies of scale and our strong vendor relationships to source hardware and software quickly, dealing with any issues efficiently with expert knowledge and better support.
- A seamless service, with next day delivery and package tracking on most items.**

No boxes left around, but delivery coordinated with installation, including computers pre-configured on arrival if required. No mess or disruption.
- Our licensing knowledge and experience.**

Licensing can be a minefield. Take advantage of our extensive experience and the knowledge built up working with a variety of customers to remain compliant as a business and get the most out of your software.

Discover how you can benefit from our IT Procurement Services.

Our friendly, experienced team will be happy to help you with your IT Procurement needs.

Discuss your IT Strategy and Advice needs by calling us on +44 203 034 2244 or +1 323 984 8908, or emailing hello@cardonet.com

Our Technology Partners



IT Procurement Service Features

- ✧ Complete IT Procurement service.
- ✧ Vendor-neutral approach.
- ✧ Seamless, business aligned and cost-effective.
- ✧ Fully transparent pricing.
- ✧ Economies of scale benefits.

IT Procurement Service Options

- ✧ Full service options.
- ✧ Hardware only options.
- ✧ Software only options.
- ✧ Licensing options.
- ✧ Pre-configuration options.

Allowing you to do more

- ✧ Be confident that you are getting **the right technology** for your business.
- ✧ Know that you are getting the **best price** for that technology.
- ✧ Take advantage of our **value-added services** for additional **peace of mind**.
- ✧ **Save time** sourcing and chasing your technology purchases.
- ✧ Enjoy end-to-end provision of IT Services from a **single provider**.

Trusted to deliver expert IT Services by



HALCYON GALLERY



Evertaste



Why Cardonet



TRUE 24X7 OPERATIONS



PROVEN TRACK RECORD



SINGLE POINT OF CONTACT



VENDOR NEUTRAL



CUSTOMER FOCUSED



PASSIONATE & EXPERIENCE



TRUSTED PARTNER



FOCUSSED ON QUALITY



AGILE AND AWARE



FULLY ACCOUNTABLE

Awards



Accreditations



Our Commitments

Our Team

We employ friendly professionals who have well-rounded experience, the ability to work in a team and a desire to be helpful.

Our Processes

We continue to invest in our systems and have the standards in place for effective, streamlined and consistent service, customised to meet your needs.

Our Mission

We are dedicated to providing remarkable IT services that improves your performance, increases your productivity and protects you.

Our Promise

We value long-term relationships built on trust. To achieve that, we deliver fully supported vendor neutral solutions that are essential and reasonably priced.

Your IT Services Partner for



IT Support



IT Consultancy



Managed IT



Managed Cloud



Communication



Cyber Security

Be confident that you are getting the right technology for the right price

Call us on +44 203 034 2244 or +1 323 984 8908 or email us at hello@cardonet.com to start the conversation.

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cardonet
at the heart of IT